



**2nd Annual**  
MidPoint Community Meetup

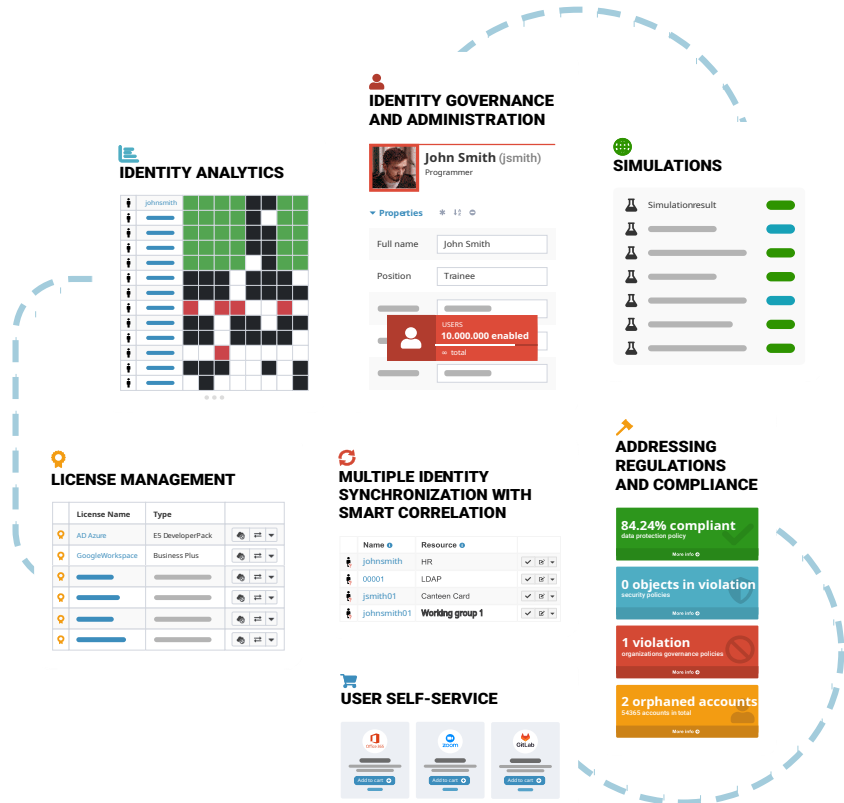
# Evolveum's Angle on Selected IGA Challenges

# Agenda

- Brief midPoint overview
- Selected IGA challenges
- Unique value proposition
- Conclusion



# Product: MidPoint



- Identity management and governance platform
- The only OSS recognized by Gartner\* as a complete IGA suite
- Released every year
  - Feature Release: 2-year standard support
  - LTS Release: 5-year standard support
- MidPoint's philosophy
  - Coherent product
  - Synergetic features
  - Simple for typical use cases and flexible for complex ones
- Strong development team

\* according to the "Gartner IGA Market Guide 2023"

## MidPoint in IAM infrastructure

- MidPoint is IGA and IdM
  - Customizable
- MidPoint is not access management and SSO
  - Can be source of identities for it
- Can synchronize passwords (legacy apps)
- Build on open standards and with integration in mind
  - Integration with other IAM components
  - Flexible for your organizational processes



# IGA Challenges



## Transparency

Complex licensing that can lead to vendor lock-in, limited control over security, and customization.



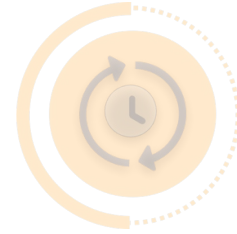
## Deployment dynamics

Cloud-first platforms exclude companies who prefer to stay on-premises.



## Types of identities

Machine identities are often managed separately or not at all, leading to security risks.



## Implementation timelines

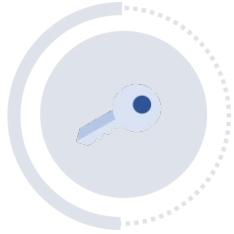
IGA projects often take 12-24 months to deliver meaningful value.

## Evolveum: Transparency by Design

- Open source philosophy
- Global midPoint community
- Connector sharing
- No license fees
- No vendor lock-in
- Business continuity
- Security transparency and auditing
- Customization and code extensions



# IGA Challenges



## Transparency

Complex licensing that can lead to vendor lock-in, limited control over security, and customization.



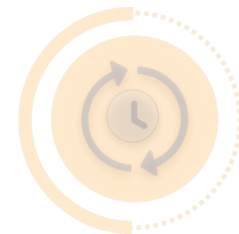
## Deployment dynamics

Cloud-first platforms exclude companies who prefer to stay on-premises.



## Types of identities

Machine identities are often managed separately or not at all, leading to security risks.

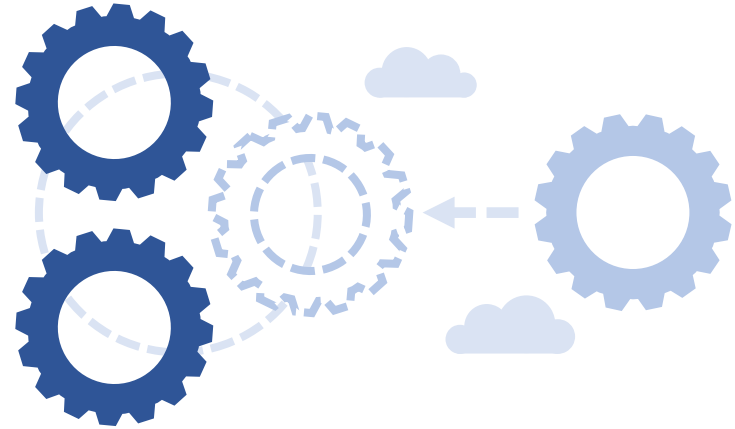


## Implementation timelines

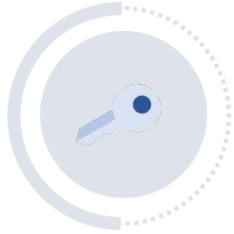
IGA projects often take 12-24 months to deliver meaningful value.

## MidPoint: Deployment Freedom of Choice

- Cloud, hybrid, and on-prem
- Cloud exit strategy
- Big deployments
- Regulated sectors
- Complex customization
- Legacy systems integration
- Offline environment



# IGA Challenges



## Transparency

Complex licensing that can lead to vendor lock-in, limited control over security, and customization.



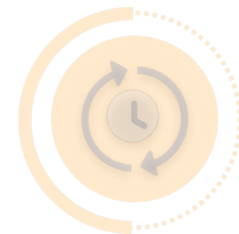
## Deployment dynamics

Cloud-first platforms exclude companies who prefer to stay on-premises.



## Types of identities

Machine identities are often managed separately or not at all, leading to security risks.



## Implementation timelines

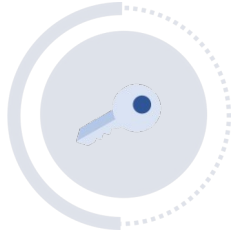
IGA projects often take 12-24 months to deliver meaningful value.

## MidPoint: IGA for All Type of Identities

- IGA for all types of identities
- Non-human identities
- Multi-affiliation
- Account discovery
- Complex life-cycles
- Micro-certifications



# IGA Challenges



## Transparency

Complex licensing that can lead to vendor lock-in, limited control over security, and customization.



## Deployment dynamics

Cloud-first platforms exclude companies who prefer to stay on-premises.



## Types of identities

Machine identities are often managed separately or not at all, leading to security risks.



## Implementation timelines

IGA projects often take 12-24 months to deliver meaningful value.

## MidPoint: Time to Value

- Methodology
  - Adding value to the bottom line quickly and in iterations
  - Transforming industry practice
- Demonstrating value in the evaluation stage
- MidPoint adapts to existing processes – not the other way round
- Simulations
- Data cleanup and exceptions
- Rapid application onboarding with AI



## Target Market

- Organizations that specifically look for OSS
- SMEs
- Regulated industries
- Transitioning from legacy systems
- Companies who find value in SaaS provided by our partners
- Very large organizations with specific needs
- Partners can have a specific market positioning, or even build their own solution on top of midPoint

## Points of Differentiation

- The only complete OSS IGA suite with professional support
- MidPoint integration with existing MFA and SSO and/or legacy systems
- Customers have an opportunity to influence the product roadmap
- Cloud exit strategy
- The platform as the foundation for solutions
- GenAI models are trained based on our public documentation
- Open community with their contributions
- Privately EU owned company

## Strategic Intent - MidPoint

- Revolutionize approach to IGA by making the 'easy' parts easier so organizations can focus on more complicated issues
- Keeping up with global IGA challenges
- Focus on all types of identities
- Continuous focus on on-premise deployments
- SaaS and managed service provided by partners
- Focus on evolving security and compliance areas



# Evolveum

## Thank you for your attention

Feel free to ask your questions now!



2nd Annual MidPoint Community Meetup